



**FOR IMMEDIATE RELEASE**

**Contacts:**

Taylor Allis  
Revival Marketing Communications  
303-520-0786  
Taylor@revivalmarcom.com

David Webb, President  
Environmental Materials, LLC.  
303-785-6593  
dwebb@environmentalmaterials.com

**ENVIRONMENTAL MATERIALS OPENS NORTHEAST OPERATION IN  
AGGRESSIVE GROWTH STRATEGY**

**Denver, CO** – Environmental Materials, LLC., a nationwide leader in the design, manufacturing and installation of environmental stone products, announced today the opening of its Northeast operation. The operation will serve multiple states including Delaware, Maryland, New Jersey, New York, Pennsylvania, Virginia and Washington D.C. Environmental Materials is known for its experience, high quality stone veneer products and customer service.

Environmental Materials is headquartered in Denver, CO and its Northeast opening follows the company's acquisition of Schuylkill Stone in Orwigsburg, PA last November. The Northeast undertaking is part of Environmental Materials' aggressive U.S. growth strategy designed to meet the high demand for quality manufactured stone products. The company recently opened a Southeast operation in Atlanta, GA and plans to add additional facilities in the West and Southwest. With the opening of its Northeast and Southeast operations, Environmental Materials has positioned itself to more than double its business in two to three years.

"We are very pleased to reach this important milestone in our Northeast growth strategy," said David Webb, president of Environmental Materials. "Now architects and homebuilders in the northeastern states have access to our high-quality manufactured stone products and installation services. They also have a manufacturing partner whose number one focus is customer service."

Environmental Materials' stone veneer products are indistinguishable from natural stone and provide architects, builders and homeowners with the beautiful, timeless look of natural stone, but at a fraction of the cost. Environmental Materials is also one of the few manufactures to provide turnkey installation services. This saves customers cost and ensures reliable, high quality installation services.

“We are seeing a major trend with northeastern builders and homeowners adding more external features to their homes and buildings,” said Tom Downy, VP and general manager of Environmental Materials' Northeast Division. “Demand for quality manufactured stone is increasing, and we are in the perfect position to meet this demand.”

Environmental Materials Northeast customers include Barry Andrews Homes, A Lennar Company, Beazer Homes USA, K. Hovnanian Companies, Toll Brothers and Ryan Homes. “We are fortunate to have access to Environmental Materials' diverse product offerings and 25 years of experience in manufacturing stone products,” said Barry Andrews, president of Barry Andrews Homes. “Their products give our customers the natural look of stone they desire, but at a price that is much more affordable than stone.”

### **About Environmental Materials, LLC**

Environmental Materials, LLC is a nationwide leader in the design, manufacturing and installation of environmental stone products for home and commercial applications.

Environmental Materials has been providing architects, builders and homeowners turnkey stone veneer solutions for nearly 25 years, creating the timeless look of natural stone at a fraction of the cost of actual stone. The company's senior management team has over 80 years of combined experience in the building products industry. Additional information can be found at [www.environmentalmaterials.com](http://www.environmentalmaterials.com).

###